

Lesson 1: Preparing for Soul-winning

Soul-winning Seminar
By Pastor Roger Jimenez

1. The Soul-winner's Goals

Note: Although our primary goal is to have someone saved when we go soul-winning that is not our only goal!

A. When we go out soul-winning and no one gets saved—we may not have done any soul-_____ but we have done some soul _____

Acts 20:31 Therefore watch, and remember, that by the space of three years I ceased not to warn every one night and day with tears.

Colossians 1:28 Whom we preach, warning every man, and teaching every man in all wisdom; that we may present every man perfect in Christ Jesus:

B. When we go out soul-winning and no one gets saved—we were at least obedient to God's command

Matthew 28:19 Go ye therefore, and teach all nations, baptizing them in the name of the Father, and of the Son, and of the Holy Ghost:

Matthew 28:20 Teaching them to observe all things whatsoever I have commanded you: and, lo, I am with you always, even unto the end of the world. Amen.

C. When we go out soul-winning and no one gets saved—God will still reward us for our _____ or efforts

1st Corinthians 3:7 So then neither is he that planteth any thing, neither he that watereth; but God that giveth the increase.

1st Corinthians 3:8 Now he that planteth and he that watereth are one: and every man shall receive his own reward according to his own labour.

D. When we go out soul-winning and no one gets saved—we at least got the word out about our church

Statistics:

_____ Saved = 1 first time visitor or visiting family

_____ Personal Invitations = 1 first time visitor or visiting family

_____ Flyers handed out = 1 first time visitor or visiting family

2. The Soul-winners Appearance

A. When dressing for soul-winning remember who you represent

2nd Corinthians 5:20 Now then we are ambassadors for Christ, as though God did beseech you by us: we pray you in Christ's stead, be ye reconciled to God.

1) You represent the Lord _____

2) You represent _____ Church

Note:

(a) Men please wear at least a tucked in collared shirt (prefer a shirt and tie)

(b) Ladies please no low cut shirts and skirts or dresses should go below the knee

B. When dressing for soul-winning remember how you will feel

Note: Just dress comfortable—especially your shoes!

3. The Soul-winner's Rules

A. The Silent Partner

1) Do not _____—the key word is silent

2) Pray silently in your head

3) When appropriate minimize distractions

B. The People's Property

1) Don't walk on their _____

2) Don't sit in their furniture

C. "No Soliciting" Signs

Note: If you feel comfortable with knocking on a door with a no soliciting sign go ahead—if you don't then don't!

D. *Our attitude*

- 1) Always be polite and pleasant no matter how people treat you
- 2) Remember we are _____ guests

4. The Soul-winners Introduction

A. *Knock on the door firmly*

- 1) How to knock
 - a. *Not too soft*
 - b. *Not too loud*
- 2) Procedure in knocking
 - a. *Knock*
 - b. *Wait a minute or two and then ring the doorbell or knock again*

B. *When someone answers the door*

- 1) When the door begins to open end all _____ between soul-winning partners
- 2) Take the initiative in the conversation—don't allow for awkward _____
- 3) Start with a well planned introduction

Script:

“Hi, we’re coming from Verity Baptist Church and we wanted to give you an invitation to church.”

C. *If no one answers the door*

- 1) *Leave a church invitation on the front door or screen door*
- 2) *Leave the invitation so that it will be readily seen*
- 3) *Leave the invitation right side up and facing forward*
- 4) *Put the invitation on the door knob side away from the hinges*

Action Step: Work on your “introduction” at the door

